

# **Exhibit 6**

**PAUL  
HASTINGS**

April 16, 2020

59605.00060

**VIA E-MAIL**

Cara E. Greene, Esq.  
Shira Z. Gelfand, Esq.  
Maya Jumper, Esq.  
Outten & Golden, LLP  
685 Third Avenue, 25th Floor  
New York, NY 10017

Re: *Rowe v. Google LLC*, Case No. 19-cv-08655 (LGS)(GWG)

Dear Cara:

We are responding to your March 25<sup>th</sup> letter regarding Defendant's responses to Plaintiff's discovery requests. Defendant conducted a thorough search for responsive documents in satisfaction of its discovery obligations, as described below, which included substantial efforts to comply with the Initial Discovery Protocols for Employment Cases Alleging Adverse Action. We do not believe an additional ESI search as you propose is necessary or likely to yield additional responsive documents.

We address each of the issues Plaintiff has raised below. For convenience, we use headings similar to those in your letter.

**I. Alleged Categorical Deficiencies of Defendant's Responses**

**A. Comparator Information**

Plaintiff seeks information regarding a broad scope of individuals she now suggests may be her proper comparators. However, Plaintiff makes no factual allegations suggesting that these individuals and Plaintiff performed substantially equal duties, and these requests extend far beyond the alleged comparators Plaintiff identified in her complaint. As Plaintiff is a current Google employee working within the organization, she is better situated than most Plaintiffs to satisfy her obligation of identifying comparators who perform duties substantially similar to hers.

**1. *Comparators with Respect to Plaintiff's Equal Pay Claims***

As an initial matter, it is incorrect to say that *Defendant* identified Nicholas Harteau, Ben Wilson, Evren Eryurek, and Stuart Breslow as comparators, as it was *Plaintiff* who identified these individuals.

In her Amended Complaint, Plaintiff stated that her comparators were "Technical Directors at Level 9," and that Plaintiff and her "male comparators were hired within weeks of each other, using the same position description." (Am. Complaint ¶¶ 26-27.) Plaintiff described each of her alleged comparators with some detail. "[O]ne male colleague had only nineteen years of industry experience, [she alleged], while Plaintiff had twenty-two years of experience at time of hire." Another's "background was in physics, not engineering, and he did not satisfy the requirement that candidates have an MS in Computer Engineering or demonstrated leadership in this area"; and "another man had no academic background in technology,"

**PAUL**  
**HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 2

according to the Amended Complaint. (Am. Complaint ¶ 28.) A comparison to Plaintiff's demand letter dated January 14, 2019, using this same language, makes clear that Plaintiff's Amended Complaint refers to Nicholas Harteau, Evren Eryurek and Benjamin Wilson. (cf. Plaintiff's January 14, 2019 Demand Letter at 3.) Defendant's production of discovery concerning these individuals does not translate to its agreement that they are proper comparators for Plaintiff under the Federal and New York Equal Pay Act.

Plaintiff now claims that Defendant also identified Jonathan Donaldson as a proper comparator, citing a list of individuals reviewed in connection with the investigation of Plaintiff's internal complaint.<sup>1</sup> The fact that Mr. Donaldson was included on this list, however, does not constitute an admission that Mr. Donaldson is a proper comparator for Plaintiff under the Equal Pay Act. Still, while Plaintiff claims that documents regarding Mr. Donaldson have not been produced (Pl. Letter at 2), this is not true—Google has produced Mr. Donaldson's resume and his interview feedback from gHire.<sup>2</sup> However, in the interest of compromise, Defendant will agree to produce documents sufficient to show Mr. Donaldson's gender, age, salary, annual bonuses, and equity refresh grants, Job Title, Business Title, Job Level, Manager History, Job Location and performance ratings.

In her letter, Plaintiff repeatedly requests that *Defendant* identify Ms. Rowe's comparators. (Pl. Letter at 2.) However, it is not Defendant's responsibility to do so. Instead, it is *Plaintiff's* burden to identify another employee who "perform[s] equal work on [a] job[] requiring equal skill, effort, and responsibility" in order to state an Equal Pay Act claim. *Weinreb v. Xerox Bus. Servs., LLC Health & Welfare Plan*, 323 F. Supp. 3d 501, 519 (S.D.N.Y. 2018); see also *E.E.O.C. v. Port Auth. of New York & New Jersey*, 768 F.3d 247, 258 (2d Cir. 2014) (dismissing claim where "the EEOC ha[d] not alleged a single nonconclusory fact supporting its assertion that the claimants' and comparators' jobs required 'substantially equal' skill and effort.") Defendant has produced documents regarding the individuals Plaintiff has identified in her complaint. Nothing more is required.

Plaintiff also asserts "Defendant must identify any man who shared a reporting or supervisory line with Plaintiff during the relevant period," citing to *Akinyemi v. Chertoff*, No. 07 Civ. 4048, 2008 WL 1849002, at \*5 (S.D.N.Y. Apr. 25, 2008). (Pl. Letter at 2.) However, *Akinyemi* did not state that reporting to the same supervisor was *sufficient* to establish an individual as a proper comparator, instead, it found that "[w]hether or not a plaintiff reports to the same supervisor as her comparator is an important factor in finding that plaintiff and the comparator are similarly situated." *Id.* Plaintiff has alleged no facts suggesting that these individuals are proper comparators for Plaintiff, and this Request goes far beyond the scope of comparators Plaintiff identified in her Amended Complaint—Harteau, Wilson, and Eryurek. This information is therefore irrelevant to any party's claim or defense, and not discoverable.

## **2. Comparators with Respect to Plaintiff's Title VII Claims**

Plaintiff also claims that "[i]n her Complaint, Plaintiff asserts that Defendant treated her differently with respect to compensation, leveling, promotion, and other terms and conditions of employment because of her gender," and claims that "Defendant must identify any similarly situated men whose 'work require[ed] substantially the same responsibility.'" (Pl. Letter at 2 (emphasis added) (quoting *Belfi v. Prendergast*, 191 F.3d 129, 139 (2d Cir. 1999).) In fact, *Belfi v. Prendergast* actually states that "[i]n order to make out a *prima facie* case of unequal pay for equal work under Title VII, a *plaintiff* must show that . . . she was paid

---

<sup>1</sup> GOOG-ROWE-00018014.

<sup>2</sup> GOOG-ROWE-00018002-03; GOOG-ROWE-00018048-75.

**PAUL**  
**HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 3

less than non-members of her class for work requiring substantially the same responsibility.” *Id.* (emphasis added). It is *Plaintiff* who must identify any comparators with respect to Plaintiff’s Title VII claims, not Defendant.

Aside from the decisions relating to leveling previously discussed, Ms. Rowe identifies only one male employee who allegedly received preferential treatment: Stuart Breslow.<sup>3</sup> As Plaintiff identified Mr. Breslow in her Amended Complaint, Defendant produced documents regarding his qualifications, compensation and performance.<sup>4</sup>

While Plaintiff’s Amended Complaint states that “[t]he VP treated Plaintiff . . . much differently than his male subordinates,” and that he “regularly excluded Plaintiff, but not her male colleagues, from staff meetings, email distribution lists, team offsites, and one-on-one meetings,” it does not identify these men who allegedly received better treatment. (Am. Complaint ¶ 34.) Plaintiff, who remains currently employed at Google, should be able to identify the individuals who allegedly received better treatment than she. If Plaintiff would like to amend her Complaint to identify these individuals, and state facts supporting that they were similarly situated to Plaintiff, Defendant will consider such allegations.

**3. Requests Allegedly Seeking Comparator Personnel Files and Relevant Documents**

Plaintiff’s letter continues with a Section labeled “Production of Comparator Personnel Files and Relevant Documents,” which purports to seek “1) the terms of employment offered by Defendant to Plaintiff’s male comparators upon hire; 2) compensation and leveling determinations made with respect to Plaintiff’s comparators and/by Plaintiff’s supervisors; and 3) any rules, guidelines or criteria applied to the consideration of Plaintiff’s comparators for promotional opportunities.” (*Id.*) However, the Requests actually cited by Plaintiff in this section do not align with these descriptions:

**Request No. 6:** Documents sufficient to show the name, gender, age, compensation, position, title, level, reporting line, location, and qualifications for Level 8, 9, and 10 employees within Google Cloud in the United States.

**Request No. 10:** All documents concerning the hiring and compensation of all Level 9 employees within the office of the CTO.

**Request No. 11:** All documents describing the duties or responsibilities for all Technical Directors within the office of the CTO.

Defendant has objected to the production of these documents because the scope of documents and information sought is far broader than the comparators Plaintiff identified in her Amended Complaint, and

---

<sup>3</sup> As with the other comparators, Ms. Rowe does not state Mr. Breslow’s name in the Amended Complaint (see ¶¶ 41-43), but does so in her demand letter dated January 14, 2019 (*id.* at 5.)

<sup>4</sup> GOOG-ROWE-00018551-52, GOOG-ROWE-00053772-73, GOOG-ROWE-00053774-75, GOOG-ROWE-00053826-32, GOOG-ROWE-00053841-47, GOOG-ROWE-00053875-78, GOOG-ROWE-00053837-40.

**PAUL**  
**HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 4

so the documents requested are not relevant to the claims in this litigation. Plaintiff's letter provides no explanation as to why the scope of information sought in Plaintiff's Requests is appropriate.

For the comparators Plaintiff *did* identify in her Complaint, Defendant has produced their resumes, gHire feedback, performance reviews, job histories (including Level, Job Profile, Job Title, Business Title, supervisor, and location), annual compensation statements, the job postings used to hire the individual, and any applicable job ladder. Defendant will also agree to produce the final offer letter for each of these individuals. This is more than sufficient to satisfy Defendant's obligations.

**B. Defendant's Policies, Leveling Criteria and Plaintiff's Performance**

Plaintiff then asserts that she "has yet to receive essential information pertaining to Defendant's policies and practices for leveling, evaluating performance, promotion, demotion, and lateral moves." (Pl. Letter Section I.B.) Plaintiff's statement is simply false. Google has produced its entire employee handbook, as well as its current help centers for compensation, performance (including promotion), and staffing (including leveling), as well as historic versions of its full help center, consisting of thousands of policies. As identified in the attached Appendix A, these include no less than 18 policies on leveling, 152 policies on performance, 55 policies on promotion, and 34 policies on transfer. Defendant has more than satisfied its obligations in this regard.

The aforementioned policies applied to individuals in Plaintiff's job ladder in Level 8 (who had the Job Title Principal Technical Solutions Consultant, and job code 5560), Level 9 (Distinguished Technical Solutions Consultant, job code 5578) and Level 10. Defendant has conducted a reasonable search and produced all documentation describing the expectations of individuals in Plaintiff's Job Ladder at Levels 8, 9 and 10. This should address the query in Section I.E of your letter

Plaintiff also wrongly claims that Defendant has not produced essential documents regarding Plaintiff's job performance, proposing to locate these documents with an ESI search protocol. Defendant has already produced all of Plaintiff's performance reviews, however, and confirmed that Plaintiff's managers do not possess any draft reviews or any other documents summarizing their views of Plaintiff's performance. If Plaintiff is aware of particular documents regarding her performance which have not been produced, it is she who is in the best position to identify them. As Defendant has already made inquiries of Plaintiff's managers, applying an ESI protocol to identify documents regarding employee performance, necessitating the review of numerous unresponsive documents, is unduly burdensome and disproportionate here.

**C. Documents Relating to Google's Internal Investigations**

Plaintiff also asserts that Google has failed to produce documents regarding its internal investigation and Plaintiff's complaints. This is also untrue. Defendant conducted a thorough search, and it has produced the documents Plaintiff identified.

In connection with responding to the Employment Protocols and Plaintiff's requests, Defendant reviewed and produced non-privileged documents from the Employee Relations file related to Plaintiff's complaints that she was mis-leveled at hire. Defendant also asked Aptil Beaupain, Fiona O'Donnell, Kevin Lucas, Melissa Lawrence, Jenny Burdis, Will Grannis and Tariq Shaukat to identify documents in their possession related to Plaintiff's complaints and the investigation of the same. Defendant also conducted

**PAUL**  
**HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 5

a thorough review of the emails of Ulku Rowe, Melissa Lawrence, April Beaupain, Kevin Lucas, Fiona O'Donnell, Becky Bucich, Will Grannis, and Tariq Shaukat for emails regarding Plaintiff's complaints and the investigation into her level. The vast majority of these responsive, non-privileged emails have been produced, and a handful of additional emails will be included in Defendant's imminent document production.

Plaintiff claims documentation of her complaint to Human Resources and to Mr. Shaukat and Ms. Greene were not produced. This too is untrue. Defendant produced communications Plaintiff had with Melissa Lawrence about her level in January 2018,<sup>5</sup> the complaint Plaintiff made to Melissa Lawrence and Kevin Lucas on August 28, 2018 and subsequent non-privileged communications resulting from that email,<sup>6</sup> and the complaint Plaintiff made to Ms. Greene and Mr. Shaukat on November 7, 2018, and subsequent non-privileged communications that followed.<sup>7</sup> As Plaintiff continues to have access to her Google email account, if additional complaints exist, Plaintiff should identify these emails for Defendant so that they may be collected.

While Plaintiff also asserts that Defendant limited its response to documentation of Plaintiff's complaint regarding the Financial Services Vertical Lead position, (Pl. Letter at 4), this is clearly not the case, both from the contents of Defendant's document production, and the text of its written response, which states that Defendant had already "produced non-privileged documents from Employee Relations' investigation file relating to Plaintiff's internal complaints of discrimination." (Def. Resp. to Pl. RFP No. 18.) Contrary to Plaintiff's claims, Defendant's investigation regarding Plaintiff's 2018 complaints is complete, and documents regarding that investigation have been produced. It is only the investigation of Plaintiff's complaint regarding the Financial Services Vertical Lead role, which she made through counsel in 2019, that is ongoing. Documents regarding this investigation will be produced in the near future.

#### **D. Other Complaints of Gender Discrimination**

Plaintiff has also sought "[a]ll documents relating to any internal or external complaints of gender discrimination, including pay or promotion discrimination, and/or retaliation by any Google employee within Google's New York office in the last five years." (Pl. Req. No. 19.) Google will respond to this request with respect to Plaintiff's managers, Will Grannis and Tariq Shaukat, and states that it has conducted a reasonable search and, aside from the instant matter, located no complaints of retaliation or gender discrimination against Mr. Grannis or Mr. Shaukat during their employment at Google.

However, Defendant maintains its objection to the production of documents regarding any complaints by other employees against managers who did not make the decisions at issue in this case. Actions taken by other managers are in no way probative as to whether Plaintiff's managers possessed any discriminatory intent, the relevant issue here. In such circumstances, "[t]he critical question is whether the same decisionmaker was involved in both the prior discriminatory acts and in the adverse employment action taken against the plaintiff." *Rivera v. Baccarat, Inc.*, No. 95 CIV. 9478 MBM JCF, 1997 WL 777887, at \*2 (S.D.N.Y. Dec. 15, 1997) (finding complaints of discrimination asserted against individuals other than plaintiff's manager were not relevant to the case); *Syrkin v. State Univ. of N.Y.*, No. 04-CV-

---

<sup>5</sup> GOOG-ROWE-00017406-07.

<sup>6</sup> See, e.g., GOOG-ROWE-00017558, GOOG-ROWE-00017555-57, GOOG-ROWE-00017563-64, GOOG-ROWE-00017573-74, GOOG-ROWE-00017607-20.

<sup>7</sup> GOOG-ROWE-00017589-91.

**PAUL**  
**HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 6

4336(FB)(RML), 2008 WL 4179690, at \*7 (E.D.N.Y. Sept. 10, 2008) (acts taken by other supervisors not at issue in the lawsuit are “too attenuated” from the challenged adverse action to allow a reasonable inference of discrimination), *aff’d*, 370 F. App’x 150 (2d Cir. 2010).

The cases cited by Plaintiff are inapposite. In both *Vuona v. Merrill Lynch & Co., Inc.*, 2011 WL 5553709 (S.D.N.Y. 2011) and *Louison v. Blue Cross Blue Shield of Greater New York*, 1990 WL 108347, (S.D.N.Y. 1990), the plaintiffs asserted discrimination claims under a pattern and practice theory, which the Second Circuit subsequently held is not available in single plaintiff discrimination claims. *Chin v. Port Auth. of New York & New Jersey*, 685 F.3d 135, 150 (2d Cir. 2012). Even so, the Court in *Vuona* still limited discovery of other discrimination complaints to those against individuals who had supervised the plaintiffs. *Vuona*, 2011 WL 5553709, at \*8. The court in *Sasikumar v. Brooklyn Hosp. Center*, 2011 WL 1642585 (E.D.N.Y. 2011), similarly, limited a request so that it only applied to plaintiff’s department while he was employed there.

Here, Plaintiff is not representing a class and so cannot assert a pattern and practice theory, and does not allege a hostile work environment. Plaintiff fails to explain how alleged discrimination by *other* managers would be probative as to whether her own managers possessed discriminatory intent. Defendant therefore will not produce further documents or information in response to this request.

## **II. Alleged Specific Deficiencies in Defendant’s Responses**

Defendant responds to the specific deficiencies alleged by Plaintiff as follows:

**Request No. 1: All documents concerning the commencement of Plaintiff’s employment with Defendant, including Documents and Communications kept by Defendant’s Human Resources department, Defendant’s legal department, and/or Plaintiff’s manager(s), supervisor(s), or superior(s).**

Plaintiff asserts that Defendant’s search for responsive documents is insufficient and proposes an ESI search protocol. However, as relayed to Plaintiff’s counsel during the parties’ meet and confer regarding sources of discovery, Defendant’s standard email retention period is 18 months, therefore the vast majority of emails from the time of plaintiff’s recruitment are not available. However, Defendant has produced its records related to Plaintiff from its gHire system, which includes the text of 195 emails exchanged between Plaintiff and Google employees prior to the start of Plaintiff’s employment.<sup>8</sup> Further, Defendant has produced any responsive emails retained by Chris Humez, who prepared Plaintiff’s compensation package,<sup>9</sup> and Jenny Burdis, Plaintiff’s recruiter. William Grannis has confirmed that he has retained no communications regarding Plaintiff’s recruitment, and Diane Greene is no longer employed by Google.

---

<sup>8</sup> GOOG-ROWE-00019062.

<sup>9</sup> See, e.g., GOOG-ROWE-00017322-55.

**PAUL  
HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 7

**Request No. 2: All documents concerning the terms and conditions of Plaintiff's employment with Defendant, including but not limited to any offer letters, employment agreements, contracts, promotion letters, commission or benefit agreements, Plaintiff's compensation (including without limitation pay records, wage statements, equity and stock grants and options, deferred compensation, and health insurance), and applicable policy manuals or procedures.**

Contrary to Plaintiff's assertion, Google *has* produced its employee handbook: GOOG-ROWE-00027530-694. Plaintiff identifies no documents Defendant has failed to produce.

**Request No. 3: All documents describing the duties or responsibilities for Plaintiff's position(s) with Google.**

In response to this request, Defendant agreed to produce the Technical Solutions Consultant ladder applicable to Plaintiff's Job Title of Principal Technical Solutions Consultant,<sup>10</sup> an external posting for Technical Director, Office of the CTO, Google Cloud Platform,<sup>11</sup> email correspondence regarding Plaintiff's transitions between divisions,<sup>12</sup> and Plaintiff's performance reviews.<sup>13</sup>

Plaintiff asserts that she seeks documentation of Plaintiff's job duties in positions other than her Technical Director position. However, Plaintiff's Job Title throughout her tenure at Google has remained "Principal Technical Solutions Consultant," with Job Code 5560.<sup>14</sup> Defendant also produced Plaintiff's performance reviews, in which she described the duties she completed, and confirmed that her managers were not in the possession of any draft reviews. If other documents describing Plaintiff's job duties exist, Plaintiff, with continuing access to Google email and drives, should be able to identify them with specificity. An ESI search is not an efficient method of identifying these documents, and further, Plaintiff's proposed searches Nos. 5-8, referenced by Plaintiff in connection with this Request, do not seem targeted at locating documents regarding Plaintiff's responsibilities, but seem to relate to positions Plaintiff did *not* hold, or relate to individuals other than Plaintiff.

---

<sup>10</sup> GOOG-ROWE-00017717-20.

<sup>11</sup> GOOG-ROWE-00018558-59.

<sup>12</sup> GOOG-ROWE-00017439-40, GOOG-ROWE-00017664, GOOG-ROWE-00017665-66, GOOG-ROWE-00017667-68, GOOG-ROWE-00017669-70, GOOG-ROWE-00017671-72, GOOG-ROWE-00017673-74, GOOG-ROWE-00017675-76, GOOG-ROWE-00017677-79, GOOG-ROWE-00017680-82, GOOG-ROWE-00017683-84, GOOG-ROWE-00017688, GOOG-ROWE-00017689, GOOG-ROWE-00017709.

<sup>13</sup> GOOG-ROWE-00017885-90, GOOG-ROWE-00017897-906, GOOG-ROWE-00017907-13, GOOG-ROWE-00017914-18, GOOG-ROWE-00017919, GOOG-ROWE-00017929-33, GOOG-ROWE-00017935, GOOG-ROWE-00017936-41, GOOG-ROWE-00017949-57, GOOG-ROWE-00017967-71.

<sup>14</sup> GOOG-ROWE-00018294-96.

**PAUL**  
**HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 8

**Request Nos. 9 and 20:**

**For Google Cloud employees within the United States, any salary studies and all publications regarding those studies and salaries.**

**All documents concerning any analysis, report, study, or self-appraisal conducted by or for Defendant concerning the presence, representation, discrimination, or unequal compensation of women within Google's New York offices.**

Plaintiff's letter seeks production of Defendant's pay equity studies, asserting that they would be relevant to Defendant's knowledge of an existing pay disparity. However, Defendant's pay equity studies have no bearing on whether a pay disparity existed as to *Plaintiff*, as Plaintiff's job code, 5560, was not included in the positions analyzed by Google's studies. Further, the vast majority of documents related to Google's pay equity studies are privileged, as they were conducted at the direction of counsel. Therefore Google will not produce these documents.

**Request Nos. 12-14:**

**All documents describing the duties or responsibilities for all Vice President and Head of Industry employees under the supervision of Tariq Shaukat.**

**All documents concerning the compensation for all Vice President and Head of Industry employees under the supervision of Tariq Shaukat.**

**All documents describing the duties or responsibilities for Directors within Google Cloud in New York.**

In her letter, Plaintiff asserts that she is entitled to documentation regarding all "VP and Head of Industry" positions because this is the position she asserts she was denied. However, this is not true: the position Plaintiff describes in her complaint was the Financial Services Vertical Lead, also referred to as Head of Financial Services. Defendant produced the job description for this position.<sup>15</sup> Plaintiff also asserts that documents regarding the responsibilities of all Directors should be produced, asserting that a differentiation between each employee in a Director-level role in Google Cloud is relevant to her claims. This is not the case. Plaintiff has asserted that she should have been hired at Level 9 on the Technical Solutions Consultant ladder, like Mr. Eryurek, Mr. Wilson and Mr. Harteau, who were in job code 5578. Defendant has produced documents regarding these individuals. Other positions, which Plaintiff does not assert she should have been hired into or promoted into, are not relevant.

---

<sup>15</sup> GOOG-ROWE-00017499-501.

**PAUL  
HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 9

**Request No. 21: All documents concerning Defendant's search, recruitment, and hiring for the roles of Vice President of Financial Services/Head of Financial Services.**

**Request No. 22: All documents regarding Google's consideration of Plaintiff for the Vice President of Financial Services/Head of Financial Services roles.**

Plaintiff asserts that Defendant's production of communications from gHire in response to these Requests is insufficient, and seeks the application of a separate ESI search protocol. However, Google's gHire system is specifically designed to record information regarding the interview and hiring process. Plaintiff fails to provide an explanation why relying on this system—which contains the exact information she requests—is insufficient with respect to the other individuals who were interviewed for the Financial Services Vertical Lead role. There is no reason to conduct a secondary ESI search for additional communications regarding the consideration of these individuals.

With respect to Plaintiff, Defendant agreed to produce Plaintiff's gHire file and non-privileged emails regarding Plaintiff's consideration for the Financial Services Vertical Lead role. (Def. Resp. to Req. 22.) To locate these documents, Defendant conducted a thorough review of the emails of Plaintiff, Tariq Shaukat, Will Grannis, Brian Stevens and Stuart Vardaman for emails regarding the consideration of Plaintiff for that role. Defendant also asked Mr. Vardaman, and the individuals who interviewed Plaintiff for this role who are still Google employees, for any notes or other documentation of Plaintiff's interviews, but none were located.

We are confident in the searches we have conducted, and have produced a significant number of emails regarding the consideration of Plaintiff—and others—for this role.<sup>16</sup>

**Request No. 30: All documents concerning Plaintiff's change in role in April 2019.**

While Plaintiff's letter implies that Defendant has refused to produce documents in response to this Request, Defendant agreed to produce non-privileged communications i) reflecting Plaintiff's decision to return to OCTO, ii) announcing Plaintiff's move back to OCTO, iii) reflecting the reason Plaintiff was offered the choice to return to OCTO, and iv) Plaintiff's job history. In order to locate these documents, Defendant requested from Tariq Shaukat any documents related to the reason for Plaintiff's return to OCTO, and conducted a thorough review of the emails of Plaintiff, Tariq Shaukat, Will Grannis, Kevin Lucas, Fiona O'Donnell and Becky Bucich for emails related to this transfer. The documents located have been produced.<sup>17</sup>

---

<sup>16</sup> See, e.g., GOOG-ROWE-00017401-05, GOOG-ROWE-00017410-11, GOOG-ROWE-00017446-47, GOOG-ROWE-00017448, GOOG-ROWE-00017450-54, GOOG-ROWE-00017505- 17541, GOOG-ROWE-00017544-53, GOOG-ROWE-00017565-66, GOOG-ROWE-00017581, GOOG-ROWE-00017582, GOOG-ROWE-00017583-84, GOOG-ROWE-00017598, GOOG-ROWE-00017624-32, GOOG-ROWE-00017634-37, GOOG-ROWE-00017641-42, GOOG-ROWE-00017722-866.

<sup>17</sup> GOOG-ROWE-00017664, GOOG-ROWE-00017665-66, GOOG-ROWE-00017667-68, GOOG-ROWE-00017669-70, GOOG-ROWE-00017671-72, GOOG-ROWE-00017673-74, GOOG-ROWE-00017675-76, GOOG-ROWE-00017677-79, GOOG-ROWE-00017680-82, GOOG-ROWE-00017683-84, GOOG-ROWE-00017688, GOOG-ROWE-00017689, GOOG-ROWE-00017709.

**PAUL**  
**HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 10

**III. Alleged Deficiencies of Defendant's Responses to Plaintiff's Interrogatories**

**Interrogatory No. 1: Identify all employees in Engineering and/or Industry Verticals at Level 9 or 10 within Google Cloud.**

As this interrogatory is duplicative of Plaintiff's Request No. 6, Defendant refers Plaintiff to its discussion in Sections I.A above. This Interrogatory also violates Local Civil Rule 33.3. That rule provides, “[u]nless otherwise ordered by the Court, at the commencement of discovery, interrogatories will be restricted to those seeking names of witnesses with knowledge of information relevant to the subject matter of the action, the computation of each category of damage alleged, and the existence, custodian, location and general description of relevant documents, including pertinent insurance agreements, and other physical evidence, or information of a similar nature.” This interrogatory seeks information far beyond these bounds, and is in effect a document request in another form. Further, Plaintiff's request to identify individuals “in Engineering” is vague and ambiguous.

**Interrogatory No. 2: Identify all individuals involved in determining Plaintiff's compensation (including base, incentive, and equity awards).**

Defendant has conducted a reasonable inquiry, and to Defendant's knowledge the individuals named in the identified documents were involved in determining Plaintiff's compensation, to the extent reflected in those documents. Defendant has identified no other individuals responsive to this interrogatory.

**Interrogatory No. 3: Identify all individuals with knowledge of the selection process for the Vice President of Financial Services/ Head of Financial Services role in Google Cloud.**

Defendant has conducted a reasonable inquiry, and to Defendant's knowledge and based on Defendant's understanding of the interrogatory, the individuals named in the identified documents were those with knowledge of the selection process for the Financial Services Vertical Lead role, to the extent reflected in those documents. Defendant has identified no other individuals responsive to this interrogatory.

**Interrogatory No. 4: Identify all individuals with knowledge about Internal or External Complaints of gender discrimination, including complaints of pay and promotion discrimination and/or retaliation for complaints of discrimination, filed by any Google Cloud employee who worked in Defendant's U.S. offices against Google in the past five years.**

As this interrogatory is duplicative of Plaintiff's Request No. 19, Defendant refers Plaintiff to its discussion in Section I.D above. Defendant objects to Plaintiff's definitions of “Internal Complaint” and “External Complaint” as both include any “grievance or expression of concern,” which are incredibly vague. Further, both requests seek identification of any complaint “whether written or oral” made over a period of multiple years. It would be *impossible* for Defendant to identify every such complaint—which, by Plaintiff's definition would include an individual complaining to another co-worker over lunch that they feel underpaid—and would also be incredibly burdensome, and completely disproportionate to the needs of this case given that any such complaints would have no bearing on whether Plaintiff's claims have merit.

**PAUL  
HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 11

**Interrogatory No. 5: Identify all individuals who played any role in the investigation of Plaintiff's Internal Complaint and identify all documents generated in connection with Plaintiff's complaint.**

Defendant has conducted a reasonable inquiry, and to Defendant's knowledge and based on Defendant's understanding of the interrogatory, aside from in-house counsel as described in Defendant's response, the individuals named in the identified documents were those involved in the investigation of Plaintiff's complaint regarding her level.

**IV. Privilege Log and AEO**

Defendant is currently in the process of preparing a privilege log for Plaintiff's review. Defendant also requests that Plaintiff produce a privilege log with respect to her document production. Please see Appendix B for a list of documents that Defendant has marked Attorneys' Eyes Only to date.

**V. Stipulated Discovery Order**

Plaintiff also included with her letter a proposed edit to the parties' Stipulated Discovery Order, which would prohibit Defendant from redacting non-responsive, sensitive business information from the documents it produces. Defendant is not required to provide non-responsive information that is irrelevant to the claims at issue here. Where one part of a document is relevant to Plaintiff's claims, but other sections contain irrelevant, sensitive information, Defendant will redact those sections. While Defendant will meet and confer with Plaintiff regarding any particular redaction, it is not required to produce non-responsive information.

\* \* \*

We are preparing a separate letter addressing certain deficiencies in Plaintiff's production, and look forward to conferring regarding the issues each side has raised. During our conference, we also think it would be helpful to discuss the discovery schedule and depositions in this matter. The deadline to complete depositions is currently set at May 20, 2020, which we do not think is realistic given our current circumstances. All concerned are currently working from home. Some of the witnesses Plaintiff seeks to depose are on the west coast. So we would like to discuss a timeline that allows for circumstances to stabilize to the point that travel for depositions no longer presents a health risk.

**PAUL**  
**HASTINGS**

Cara E. Greene, Esq.  
April 16, 2020  
Page 12

In closing, we at Paul Hastings and Google are doing our best to move discovery forward under these difficult circumstances. Our client contacts are not only working on this case, but others as well, but also helping Google and its employees navigate the challenges of the pandemic in real-time, while in many cases dealing with childcare and other consequences of stay-at-home orders. We appreciate your patience and hope that we can find a time in the coming days to discuss the issues above.

Sincerely,



Kenneth W. Gage  
Caitlin D. Brown  
for PAUL HASTINGS LLP

**APPENDIX A****LEVELING**

<b>File Name</b>	<b>Bates Range</b>
Additional_Resources_-_Candidate_Leveling_Resources.pdf	GOOG-ROWE-00053764 - GOOG-ROWE-00053764
Adjusting_the_rubric_level_for_a_candidate_-_Staffing_Help.pdf	GOOG-ROWE-00026013 - GOOG-ROWE-00026014
Candidate_Leveling_Resources.pdf	GOOG-ROWE-00053767 - GOOG-ROWE-00053767
Define_the_role_and_level_-_Hiring_@_Google_Help.pdf	GOOG-ROWE-00053262 - GOOG-ROWE-00053263
Engineering-wide_leveling_guide_-_MyGoogle.pdf	GOOG-ROWE-00031413 - GOOG-ROWE-00031414
Engineering-wide_leveling_guide_-_MyGoogle_Help.pdf	GOOG-ROWE-00038628 - GOOG-ROWE-00038629
Escalations_-_Candidate_Leveling_Resources.pdf	GOOG-ROWE-00053765 - GOOG-ROWE-00053765
Evaluate_level_-_Hiring_@_Google_Help.pdf	GOOG-ROWE-00052297 - GOOG-ROWE-00052298
FAQs_-_Candidate_Leveling_Resources.pdf	GOOG-ROWE-00053761 - GOOG-ROWE-00053761
Google_Cloud_Customers_Leveling_(go_cloudleveling)_(Staffing_and_HC_Access_Only).xlsx	GOOG-ROWE-00053769 - GOOG-ROWE-00053769
Leveling_overview_-_Staffing_Help.pdf	GOOG-ROWE-00025559 - GOOG-ROWE-00025560
Leveling_rationale_-_Staffing_Help.pdf	GOOG-ROWE-00026916 - GOOG-ROWE-00026917
Leveling_Suggestion_Tool_-_Candidate_Leveling_Resources.pdf	GOOG-ROWE-00053763 - GOOG-ROWE-00053763
Org-Specific_Guidelines_-_Candidate_Leveling_Resources.pdf	GOOG-ROWE-00053762 - GOOG-ROWE-00053762
Our_leveling_approach_-_Hiring_@_Google_Help.pdf	GOOG-ROWE-00052153 - GOOG-ROWE-00052153
Record_leveling_recommendations_-_Hiring_@_Google_Help.pdf	GOOG-ROWE-00053472 - GOOG-ROWE-00053472
Selecting_proposed_level_and_appropriate_rubrics_-_Staffing_Help.pdf	GOOG-ROWE-00024922 - GOOG-ROWE-00024924
Sitemap_-_Candidate_Leveling_Resources.pdf	GOOG-ROWE-00053766 - GOOG-ROWE-00053766

**PERFORMANCE**

<b>File Name</b>	<b>Bates Range</b>
Do_candidates_perform_worse_after_lunch__-_Hiring_@_Google_Help.pdf	GOOG-ROWE-00052787 - GOOG-ROWE-00052787
Learn_tech_candidate_performance_expectations_-_Hiring_@_Google_Help.pdf	GOOG-ROWE-00052177 - GOOG-ROWE-00052177
1._How_we_think_about_performance_management_at_Google_-_Perf_Help.pdf	GOOG-ROWE-00020287 - GOOG-ROWE-00020288

Cara E. Greene, Esq.  
 April 16, 2020  
 Page 2

1._Perf_tool_and_reporting_basics_-_Perf_Help.pdf	GOOG-ROWE-00020796 - GOOG-ROWE-00020797
2._My_Team_tab_to_assign_ratings_-_Perf_Help.pdf	GOOG-ROWE-00020279 - GOOG-ROWE-00020281
2._Perf_101_-_Perf_Help.pdf	GOOG-ROWE-00020272 - GOOG-ROWE-00020273
4._Calibration_tab_and_sessions_-_Perf_Help.pdf	GOOG-ROWE-00021805 - GOOG-ROWE-00021806
4._Your_role_in_Perf_for_the_year-end_2019_cycle_-_Perf_Help.pdf	GOOG-ROWE-00021803 - GOOG-ROWE-00021804
5._Change_manager_or_share_a_Googlerâ€™s_Perf_-_Perf_Help.pdf	GOOG-ROWE-00020779 - GOOG-ROWE-00020780
About_My_Team_-_Perf_Help.pdf	GOOG-ROWE-00020266 - GOOG-ROWE-00020267
Additional_-_Perf_Help.pdf	GOOG-ROWE-00021789 - GOOG-ROWE-00021790
Additional_Tech_Resources_-_Perf_Help.pdf	GOOG-ROWE-00020773 - GOOG-ROWE-00020774
Assess_your_report's_performance_-_Perf_Help.pdf	GOOG-ROWE-00020752 - GOOG-ROWE-00020753
Assessment_responsibilities_-_Perf_Help.pdf	GOOG-ROWE-00020741 - GOOG-ROWE-00020742
Assessment_templates_(manager__peer__self)_-_Perf_Help.pdf	GOOG-ROWE-00021278 - GOOG-ROWE-00021279
Assessment_templates_-_Perf_Help.pdf	GOOG-ROWE-00021285 - GOOG-ROWE-00021286
Assessment_Visibility_for_GBO_and_Global_Advisory_Functions_-_Perf_Help.pdf	GOOG-ROWE-00021777 - GOOG-ROWE-00021778
Assessment_Visibility_for_Tech_Googlers_-_Perf_Help.pdf	GOOG-ROWE-00021771 - GOOG-ROWE-00021773
Assessments__ratings__and_calibration_-_Perf_Help.pdf	GOOG-ROWE-00021751 - GOOG-ROWE-00021752
Assessments_and_reviews_-_Perf_Help.pdf	GOOG-ROWE-00021273 - GOOG-ROWE-00021275
Assessments_and_reviews_while_OOO_-_Perf_Help.pdf	GOOG-ROWE-00021269 - GOOG-ROWE-00021270
Begin_your_self_assessment_-_Perf_Help.pdf	GOOG-ROWE-00020734 - GOOG-ROWE-00020735
Build_your_packet_-_Perf_Help.pdf	GOOG-ROWE-00020227 - GOOG-ROWE-00020229
Calibration_and_assigning_ratings_-_Perf_Help.pdf	GOOG-ROWE-00020219 - GOOG-ROWE-00020220
Committee_chair_role_responsibilities____best_practices_-_Perf_Help.pdf	GOOG-ROWE-00020198 - GOOG-ROWE-00020201
Committee_member_tips___FAQs_-_Perf_Help.pdf	GOOG-ROWE-00020701 - GOOG-ROWE-00020704
Committee_member_training_-_Perf_Help.pdf	GOOG-ROWE-00021245 - GOOG-ROWE-00021246
Committee_tool_help_-_Perf_Help.pdf	GOOG-ROWE-00020205 - GOOG-ROWE-00020206

Cara E. Greene, Esq.  
 April 16, 2020  
 Page 3

Conversation_guides_-_Perf_Help.pdf	GOOG-ROWE-00021707 - GOOG-ROWE-00021708
Disciplinary_Policy__performance_(Ireland)_-_MyGoogle.pdf	GOOG-ROWE-00036338 - GOOG-ROWE-00036340
Disciplinary_Policy__performance_(Ireland)_-_MyGoogle_Help.pdf	GOOG-ROWE-00033928 - GOOG-ROWE-00033930
Discussion_guide_to_share_scores_with_team_-_Perf_Help.pdf	GOOG-ROWE-00021222 - GOOG-ROWE-00021223
Explore_your_Perf_history_-_Perf_Help.pdf	GOOG-ROWE-00021705 - GOOG-ROWE-00021706
Extra_Perf_guidance_for_managers_-_Perf_Help.pdf	GOOG-ROWE-00021713 - GOOG-ROWE-00021715
Feedback_and_development_-_Perf_Help.pdf	GOOG-ROWE-00021697 - GOOG-ROWE-00021698
Find_key_dates_for_MY20_Perf_-_Perf_Help.pdf	GOOG-ROWE-00020678 - GOOG-ROWE-00020679
Frequently_Asked_Questions_about_People_Manager_Reviews_-_Perf_Help.pdf	GOOG-ROWE-00020171 - GOOG-ROWE-00020174
Get_started__Perf_deep_dive_-_Perf_Help.pdf	GOOG-ROWE-00021703 - GOOG-ROWE-00021704
Get_started__year-end_2019_-_Perf_Help.pdf	GOOG-ROWE-00021690 - GOOG-ROWE-00021691
Get_started__Your_role_in_Perf_-_Perf_Help.pdf	GOOG-ROWE-00021688 - GOOG-ROWE-00021689
Get_started_this_cycle_-_Perf_Help.pdf	GOOG-ROWE-00020151 - GOOG-ROWE-00020152
Get_started_with_peer_reviews_-_Perf_Help.pdf	GOOG-ROWE-00020153 - GOOG-ROWE-00020154
Give_and_receive_great_feedback_-_Perf_Help.pdf	GOOG-ROWE-00020149 - GOOG-ROWE-00020150
Google's_calibration_model_and_ratings_-_Perf_Help.pdf	GOOG-ROWE-00021676 - GOOG-ROWE-00021677
Googler_conversation_guide_-_Perf_Help.pdf	GOOG-ROWE-00020155 - GOOG-ROWE-00020156
Guidance_for_Googlers_complete_people_manager_reviews_for_your_manager(s)_-_Perf_Help.pdf	GOOG-ROWE-00020635 - GOOG-ROWE-00020636
Guidance_for_managers__how_people_manager_reviews_work_-_Perf_Help.pdf	GOOG-ROWE-00021673 - GOOG-ROWE-00021675
Guidance_for_managers_of_managers__how_to_use_reviews_in_Perf_-_Perf_Help.pdf	GOOG-ROWE-00020127 - GOOG-ROWE-00020128
Home_-_Perf_Help.pdf	GOOG-ROWE-00021174 - GOOG-ROWE-00021175
Homepage_root_-_Perf_Help.pdf	GOOG-ROWE-00021176 - GOOG-ROWE-00021177
How_the_process_works_-_Perf_Help.pdf	GOOG-ROWE-00020113 - GOOG-ROWE-00020114
How_to_action_your_feedback_-_Perf_Help.pdf	GOOG-ROWE-00021653 - GOOG-ROWE-00021656
How_to_know_if_you're_ready_-_Perf_Help.pdf	GOOG-ROWE-00020109 - GOOG-ROWE-00020110

Cara E. Greene, Esq.  
 April 16, 2020  
 Page 4

How_to_share_People_Manager_Reviews_(PMR)_-_Perf_Help.pdf	GOOG-ROWE-00021160 - GOOG-ROWE-00021161
How_to_use_People_Manager_Reviews_in_Perf_-_Perf_Help.pdf	GOOG-ROWE-00020103 - GOOG-ROWE-00020104
How_you're_nominated_-_Perf_Help.pdf	GOOG-ROWE-00020607 - GOOG-ROWE-00020608
Impact__problem_difficulty__leadership_-_Perf_Help.pdf	GOOG-ROWE-00020099 - GOOG-ROWE-00020100
Keeping_performance_expectations_top_of_mind_-_Perf_Help.pdf	GOOG-ROWE-00021630 - GOOG-ROWE-00021631
Leave_OOO_FAQ_-_Perf_Help.pdf	GOOG-ROWE-00020081 - GOOG-ROWE-00020082
List_major_achievements__projects_-_Perf_Help.pdf	GOOG-ROWE-00020586 - GOOG-ROWE-00020587
List_one_thing_your_report_does_well_-_Perf_Help.pdf	GOOG-ROWE-00020564 - GOOG-ROWE-00020565
Make_a_plan_to_improve_your_impact_-_Perf_Help.pdf	GOOG-ROWE-00021609 - GOOG-ROWE-00021610
Manager's_Perf_tool_guide_-_Perf_Help.pdf	GOOG-ROWE-00020055 - GOOG-ROWE-00020056
Manager_assessment_-_Perf_Help.pdf	GOOG-ROWE-00020053 - GOOG-ROWE-00020054
Manager_assessment_guidance_-_Perf_Help.pdf	GOOG-ROWE-00021114 - GOOG-ROWE-00021115
Manager_assessments_-_Perf_Help.pdf	GOOG-ROWE-00021611 - GOOG-ROWE-00021612
Manager_conversation_guide_-_Perf_Help.pdf	GOOG-ROWE-00021591 - GOOG-ROWE-00021592
Manager_toolkit_-_Perf_Help.pdf	GOOG-ROWE-00021581 - GOOG-ROWE-00021582
Managers'_role_in_the_L1-4_process_-_Perf_Help.pdf	GOOG-ROWE-00020035 - GOOG-ROWE-00020036
Managers_as_observers__FYI__-_Perf_Help.pdf	GOOG-ROWE-00021579 - GOOG-ROWE-00021580
Managers_role_in_the_resolution_session_-_Perf_Help.pdf	GOOG-ROWE-00020538 - GOOG-ROWE-00020539
Managing_performance_-_Perf_Help.pdf	GOOG-ROWE-00020023 - GOOG-ROWE-00020024
More_information_-_Perf_Help.pdf	GOOG-ROWE-00020031 - GOOG-ROWE-00020032
Needs_Improvement_Resources_-_Perf_Help.pdf	GOOG-ROWE-00020532 - GOOG-ROWE-00020533
Nomination_reviewer__resolution_session_member_roles_-_Perf_Help.pdf	GOOG-ROWE-00021082 - GOOG-ROWE-00021083
Noogler_Eligibility_FAQ_-_Perf_Help.pdf	GOOG-ROWE-00021086 - GOOG-ROWE-00021087
2019 Q1 Perf - Google Docs.pdf	GOOG-ROWE-00017650 - GOOG-ROWE-00017651
Peer_reviews_-_Perf_Help.pdf	GOOG-ROWE-00020528 - GOOG-ROWE-00020529

Cara E. Greene, Esq.  
 April 16, 2020  
 Page 5

People_Manager_Review_data_-_Perf_Help.pdf	GOOG-ROWE-00021044 - GOOG-ROWE-00021045
People_manager_reviews_-_Perf_Help.pdf	GOOG-ROWE-00020000 - GOOG-ROWE-00020002
Perf_-_gComp_Help.pdf	GOOG-ROWE-00019529 - GOOG-ROWE-00019530
Perf_Conversations_with_Googlers_on_Leave_-_Perf_Help.pdf	GOOG-ROWE-00019998 - GOOG-ROWE-00019999
Perf_cycles_and_who's_eligible_-_Perf_Help.pdf	GOOG-ROWE-00020515 - GOOG-ROWE-00020516
Perf_FAQ_and_mythbusting_-_Perf_Help.pdf	GOOG-ROWE-00021036 - GOOG-ROWE-00021037
Perf_philosophy_-_Perf_Help.pdf	GOOG-ROWE-00020509 - GOOG-ROWE-00020510
Perf_philosophy_and_design_-_Perf_Help.pdf	GOOG-ROWE-00020497 - GOOG-ROWE-00020498
Perf_resources_(Perf_Help)_-_MyGoogle.pdf	GOOG-ROWE-00035116 - GOOG-ROWE-00035117
Perf_resources_(Perf_Help)_-_MyGoogle_Help.pdf	GOOG-ROWE-00035104 - GOOG-ROWE-00035105
Perf_resources_and_training_-_Perf_Help.pdf	GOOG-ROWE-00020495 - GOOG-ROWE-00020496
Perf_resources_for_HR_-_Perf_Help.pdf	GOOG-ROWE-00020485 - GOOG-ROWE-00020486
Perf_stats_-_Perf_Help.pdf	GOOG-ROWE-00019990 - GOOG-ROWE-00019991
Performance_-_MyGoogle.pdf	GOOG-ROWE-00035098 - GOOG-ROWE-00035099
Performance_-_MyGoogle_Help.pdf	GOOG-ROWE-00035112 - GOOG-ROWE-00035113
Performance_and_development_conversations_-_Perf_Help.pdf	GOOG-ROWE-00021026 - GOOG-ROWE-00021027
Performance_expectations_-_Perf_Help.pdf	GOOG-ROWE-00021523 - GOOG-ROWE-00021524
Performance_Feedback_Tool_(Perf)_-_MyGoogle.pdf	GOOG-ROWE-00032695 - GOOG-ROWE-00032696
Performance_management_-_Perf_Help.pdf	GOOG-ROWE-00019970 - GOOG-ROWE-00019971
Performance_review_(go_perf)_-_MyGoogle.pdf	GOOG-ROWE-00037499 - GOOG-ROWE-00037500
Performance_review_(go_perf)_-_MyGoogle_Help.pdf	GOOG-ROWE-00030264 - GOOG-ROWE-00030265
Previous_cycles'_rating_distribution_stats_-_Perf_Help.pdf	GOOG-ROWE-00019962 - GOOG-ROWE-00019963
Product_Excellence_in_Perf_-_Perf_Help.pdf	GOOG-ROWE-00021002 - GOOG-ROWE-00021003
Rank_GBO_attributes_(GBO_peers_only)_-_Perf_Help.pdf	GOOG-ROWE-00019917 - GOOG-ROWE-00019918
Rate_HOW_attributes_(if_you're_in_GBO)_-_Perf_Help.pdf	GOOG-ROWE-00019921 - GOOG-ROWE-00019922

Cara E. Greene, Esq.  
 April 16, 2020  
 Page 6

Rating_descriptions_-_Perf_Help.pdf	GOOG-ROWE-00020959 - GOOG-ROWE-00020960
Rating_Descriptions_and_Special_Rating_Cases_-_Perf_Help.pdf	GOOG-ROWE-00021462 - GOOG-ROWE-00021463
Re: Preparing for Perf	GOOG-ROWE-00017356 - GOOG-ROWE-00017358
Receiving_a_Needs_Improvement_-_Perf_Help.pdf	GOOG-ROWE-00020407 - GOOG-ROWE-00020408
Review_your_People_Manager_in_Perf_-_Perf_Help.pdf	GOOG-ROWE-00021452 - GOOG-ROWE-00021453
Role_of_a_nomination_reviewer_-_Perf_Help.pdf	GOOG-ROWE-00019901 - GOOG-ROWE-00019902
Role_of_a_resolution_session_lead_-_Perf_Help.pdf	GOOG-ROWE-00019907 - GOOG-ROWE-00019908
Role_of_a_resolution_session_member_-_Perf_Help.pdf	GOOG-ROWE-00020947 - GOOG-ROWE-00020948
See_what's_changed_in_Perf_for_year-end_2019_-_Perf_Help.pdf	GOOG-ROWE-00020393 - GOOG-ROWE-00020394
Select_your_peer_reviewers_-_Perf_Help.pdf	GOOG-ROWE-00020933 - GOOG-ROWE-00020934
Self_peer_and_manager_assessments_(Tech)_-_Perf_Help.pdf	GOOG-ROWE-00020931 - GOOG-ROWE-00020932
Self_peer_and_manager_assessments_-_Perf_Help.pdf	GOOG-ROWE-00020375 - GOOG-ROWE-00020376
Self_peer_and_manager_assessments_GBO_Global_Advisory_Functions_-_Perf_Help.pdf	GOOG-ROWE-00019881 - GOOG-ROWE-00019882
Self_assessment_-_Perf_Help.pdf	GOOG-ROWE-00019869 - GOOG-ROWE-00019870
Special_Rating_Cases_-_Perf_Help.pdf	GOOG-ROWE-00019876 - GOOG-ROWE-00019878
Start_a_conversation_about_performance_expectations_-_Perf_Help.pdf	GOOG-ROWE-00020907 - GOOG-ROWE-00020908
Start_your_manager_assessment_-_Perf_Help.pdf	GOOG-ROWE-00019864 - GOOG-ROWE-00019865
Start_your_manager_assessments_-_Perf_Help.pdf	GOOG-ROWE-00020385 - GOOG-ROWE-00020386
Step_1__Leaders_Share_Google's_Philosophy_-_Perf_Help.pdf	GOOG-ROWE-00020913 - GOOG-ROWE-00020914
Step_2__Alignment_-_Perf_Help.pdf	GOOG-ROWE-00021414 - GOOG-ROWE-00021416
Step_3__Assigning_Ratings_Using_a_Common_Notes_Template_-_Perf_Help.pdf	GOOG-ROWE-00020892 - GOOG-ROWE-00020895
Step_3__Finalize_decisions_-_Perf_Help.pdf	GOOG-ROWE-00019832 - GOOG-ROWE-00019833
Step_4__Pre-Review_and_Flagging_-_Perf_Help.pdf	GOOG-ROWE-00021403 - GOOG-ROWE-00021404
Step_5__Resolution_-_Perf_Help.pdf	GOOG-ROWE-00019811 - GOOG-ROWE-00019813
Suggest_a_way_to_improve_impact_-_Perf_Help.pdf	GOOG-ROWE-00020869 - GOOG-ROWE-00020870

Cara E. Greene, Esq.  
 April 16, 2020  
 Page 7

Suggest_reviewers_for_your_reports_-_Perf_Help.pdf	GOOG-ROWE-00021401 - GOOG-ROWE-00021402
Suggested_peers_and_quick_survey_peer_reviews_-_Perf_Help.pdf	GOOG-ROWE-00019804 - GOOG-ROWE-00019806
SWE_Categorization_-_Perf_Help.pdf	GOOG-ROWE-00021454 - GOOG-ROWE-00021455
Take_action_on_feedback_-_Perf_Help.pdf	GOOG-ROWE-00019798 - GOOG-ROWE-00019799
Take_notes_on_your_team_-_Perf_Help.pdf	GOOG-ROWE-00020865 - GOOG-ROWE-00020866
Ulku_Rowe_-_2017_Q3_-_Feedback_-_Perf.pdf	GOOG-ROWE-00017929 - GOOG-ROWE-00017933
Ulku_Rowe_-_2018_Q1_-_Feedback_-_Perf.pdf	GOOG-ROWE-00017914 - GOOG-ROWE-00017918
Ulku_Rowe_-_2018_Q1_-_Feedback_-_Perf.pdf	GOOG-ROWE-00017967 - GOOG-ROWE-00017971
Ulku_Rowe_-_2018_Q3_-_Feedback_-_Perf.pdf	GOOG-ROWE-00017885 - GOOG-ROWE-00017890
Ulku_Rowe_-_2018_Q3_-_Feedback_-_Perf.pdf	GOOG-ROWE-00017936 - GOOG-ROWE-00017941
Ulku_Rowe_-_2019_Q1_-_Feedback_-_Perf.pdf	GOOG-ROWE-00017897 - GOOG-ROWE-00017906
Ulku_Rowe_-_2019_Q1_-_Feedback_-_Perf.pdf	GOOG-ROWE-00017949 - GOOG-ROWE-00017957
Ulku_Rowe_-_2019_Q3_-_Feedback_-_Perf.pdf	GOOG-ROWE-00017935 - GOOG-ROWE-00017935
Ulku_Rowe_-_2019_Q3_-_Feedback_-_Perf.pdf	GOOG-ROWE-00017919 - GOOG-ROWE-00017919
Unbiasing_Champ_Guidance_-_Perf_Help.pdf	GOOG-ROWE-00019793 - GOOG-ROWE-00019797
Viewing_and_sharing_people_manager_reviews_-_Perf_Help.pdf	GOOG-ROWE-00020319 - GOOG-ROWE-00020321
What_does_Needs_Improvement_mean_-_Perf_Help.pdf	GOOG-ROWE-00019772 - GOOG-ROWE-00019773
What_recommendation_makers_look_for_-_Perf_Help.pdf	GOOG-ROWE-00019759 - GOOG-ROWE-00019760
What_we_do_to_keep_Perf_fair_and_equitable_-_Perf_Help.pdf	GOOG-ROWE-00020827 - GOOG-ROWE-00020828
Who_sees_what_in_Perf_Assessments_(go_perfvisibility)_-_Perf_Help.pdf	GOOG-ROWE-00020303 - GOOG-ROWE-00020304
Word_limits_FAQs_-_Perf_Help.pdf	GOOG-ROWE-00021373 - GOOG-ROWE-00021375
Write_about_one_thing_you_do_well_-_Perf_Help.pdf	GOOG-ROWE-00020297 - GOOG-ROWE-00020298
Write_one_thing..._-_Perf_Help.pdf	GOOG-ROWE-00019740 - GOOG-ROWE-00019741
Write_your_self-assessment_-_Perf_Help.pdf	GOOG-ROWE-00021365 - GOOG-ROWE-00021366

Cara E. Greene, Esq.  
 April 16, 2020  
 Page 8

## PROMOTION

File Name	Bates Range
3._How_ratings_are_assigned_and_how_promotion_works_at_Google_-_Perf_Help.pdf	GOOG-ROWE-00021815 - GOOG-ROWE-00021816
3._Nominate_a_Googler_for_promotion_in_the_My_Team_tab_-_Perf_Help.pdf	GOOG-ROWE-00021811 - GOOG-ROWE-00021812
6._Release_ratings_feedback_and_promo_decisions_when_Perf_ends_-_Perf_Help.pdf	GOOG-ROWE-00020260 - GOOG-ROWE-00020261
_For_L5+_promotion_candidates_How_to_share_confidential_docs_-_Perf_Help.pdf	GOOG-ROWE-00020811 - GOOG-ROWE-00020812
Appeal_promo_recommendations_-_Perf_Help.pdf	GOOG-ROWE-00021791 - GOOG-ROWE-00021792
Appealing_GBO_GAF_Director_promotion_decisions_-_Perf_Help.pdf	GOOG-ROWE-00021310 - GOOG-ROWE-00021312
Canonical_promotion_packets_-_Perf_Help.pdf	GOOG-ROWE-00020705 - GOOG-ROWE-00020706
Comment_on_your_peer's_promotion_-_Perf_Help.pdf	GOOG-ROWE-00021265 - GOOG-ROWE-00021266
Communicate_promo_decisions_and_share_feedback_-_Perf_Help.pdf	GOOG-ROWE-00020695 - GOOG-ROWE-00020696
Director_Promo_Process_for_GBO_GAF_job_families_-_Perf_Help.pdf	GOOG-ROWE-00021226 - GOOG-ROWE-00021228
Go_for_promotion_Tech_L5+_-_Perf_Help.pdf	GOOG-ROWE-00021195 - GOOG-ROWE-00021196
Help_reports_build_good_promo_packets_-_Perf_Help.pdf	GOOG-ROWE-00020131 - GOOG-ROWE-00020132
How_L1-4_promotions_work_-_Perf_Help.pdf	GOOG-ROWE-00021665 - GOOG-ROWE-00021666
How_long_does_it_take_to_get_promoted_-_Perf_Help.pdf	GOOG-ROWE-00020115 - GOOG-ROWE-00020116
How_promos_and_leaves_affect_your_sales_bonus_-_MyGoogle.pdf	GOOG-ROWE-00033315 - GOOG-ROWE-00033316
How_promotion_committees_work_-_Perf_Help.pdf	GOOG-ROWE-00021168 - GOOG-ROWE-00021169
How_to_promo_salary_increase_conversations_-_gComp_Help.pdf	GOOG-ROWE-00019316 - GOOG-ROWE-00019317
How_will_promotion_impact_my_compensation_-_MyGoogle.pdf	GOOG-ROWE-00038148 - GOOG-ROWE-00038149
Introduction_to_promo_-_Perf_Help.pdf	GOOG-ROWE-00021634 - GOOG-ROWE-00021635
Late_Promotion_Nomination_Appeal_Policy_-_Perf_Help.pdf	GOOG-ROWE-00020590 - GOOG-ROWE-00020592
Learn_about_promotion_-_Perf_Help.pdf	GOOG-ROWE-00020582 - GOOG-ROWE-00020583
Learn_about_promotion_in_GBO_Global_Advisory_Functions_(G_A_and_Marketing)_-_Perf_Help.pdf	GOOG-ROWE-00021625 - GOOG-ROWE-00021626
Learn_about_promotion_in_Tech_-_Perf_Help.pdf	GOOG-ROWE-00021142 - GOOG-ROWE-00021143

Cara E. Greene, Esq.  
 April 16, 2020  
 Page 9

Make_late_changes_to_written_feedback_ratings_promos_or_reviews_-_Perf_Help.pdf	GOOG-ROWE-00021128 - GOOG-ROWE-00021129
Managers'_role_in_the_L5+_promotion_committee_processes_-_Perf_Help.pdf	GOOG-ROWE-00021575 - GOOG-ROWE-00021576
Modeling_for_promo_salary_increases_-_gComp_Help.pdf	GOOG-ROWE-00019533 - GOOG-ROWE-00019534
Overview_of_the_promotion_process_-_Perf_Help.pdf	GOOG-ROWE-00020019 - GOOG-ROWE-00020020
Perf_rating_promotion_and_transfer_-_MyGoogle.pdf	GOOG-ROWE-00030272 - GOOG-ROWE-00030273
Plan_and_prepare_for_promotion_-_Perf_Help.pdf	GOOG-ROWE-00020475 - GOOG-ROWE-00020478
Prepare_a_strong_promotion_rationale_-_Perf_Help.pdf	GOOG-ROWE-00021014 - GOOG-ROWE-00021015
Promo_Announcements_-_Perf_Help.pdf	GOOG-ROWE-00021008 - GOOG-ROWE-00021009
Promo_clinics_(for_L5+_Googlers)_-_Perf_Help.pdf	GOOG-ROWE-00021511 - GOOG-ROWE-00021512
Promo_for_cross_functional_Googlers_-_Perf_Help.pdf	GOOG-ROWE-00020995 - GOOG-ROWE-00020997
Promo_for_GBO_GAF_Googlers_on_Tech_ladders_-_Perf_Help.pdf	GOOG-ROWE-00021504 - GOOG-ROWE-00021505
Promo_outcomes_data_-_Perf_Help.pdf	GOOG-ROWE-00021502 - GOOG-ROWE-00021503
Promotion_-_MyGoogle.pdf	GOOG-ROWE-00034894 - GOOG-ROWE-00034895
Promotion_-_MyGoogle_Help.pdf	GOOG-ROWE-00030071 - GOOG-ROWE-00030072
Promotion_-_Perf_Help.pdf	GOOG-ROWE-00020985 - GOOG-ROWE-00020986
Promotion_Announcements_-_Perf_Help.pdf	GOOG-ROWE-00021488 - GOOG-ROWE-00021489
Promotion_at_Google_-_Perf_Help.pdf	GOOG-ROWE-00020447 - GOOG-ROWE-00020448
Promotion_basics_for_all_Tech_-_Perf_Help.pdf	GOOG-ROWE-00020977 - GOOG-ROWE-00020978
Promotion_committee_eligibility_-_Perf_Help.pdf	GOOG-ROWE-00021478 - GOOG-ROWE-00021479
Promotion_Rate_Budgets_and_Rating_Ranges_(go_promobudgetfaq)_-_Perf_Help.pdf	GOOG-ROWE-00021486 - GOOG-ROWE-00021487
Promotion_responsibilities_-_Perf_Help.pdf	GOOG-ROWE-00019935 - GOOG-ROWE-00019936
Promotion_timeline_-_Perf_Help.pdf	GOOG-ROWE-00020973 - GOOG-ROWE-00020974
Promotions_by_Committee_-_Perf_Help.pdf	GOOG-ROWE-00021474 - GOOG-ROWE-00021475
Promotions_to_Director_-_Perf_Help.pdf	GOOG-ROWE-00019937 - GOOG-ROWE-00019938
Provide_promotion_rationale_(optional)_-_Perf_Help.pdf	GOOG-ROWE-00020437 - GOOG-ROWE-00020438

Cara E. Greene, Esq.  
 April 16, 2020  
 Page 10

Self_nominate_for_promotion_(if_applicable)_-_Perf_Help.pdf	GOOG-ROWE-00019862 - GOOG-ROWE-00019863
Step_1__Prepare_for_promotion_-_Perf_Help.pdf	GOOG-ROWE-00020890 - GOOG-ROWE-00020891
Step_2__Provide_promotion_recommendation_-_Perf_Help.pdf	GOOG-ROWE-00020884 - GOOG-ROWE-00020886
Tech_L1-4_Promotions_-_Perf_Help.pdf	GOOG-ROWE-00020337 - GOOG-ROWE-00020338
Tech_L5+_Promotions_-_Perf_Help.pdf	GOOG-ROWE-00020350 - GOOG-ROWE-00020351
Tech_promotion_specific_-_Perf_Help.pdf	GOOG-ROWE-00019787 - GOOG-ROWE-00019788
What_promotion_committees_look_for_-_Perf_Help.pdf	GOOG-ROWE-00020840 - GOOG-ROWE-00020843

#### TRANSFER

File Name	Bates Range
Perf_rating_promotion_and_transfer_-_MyGoogle.pdf	GOOG-ROWE-00030272 - GOOG-ROWE-00030273
Pre-move_location_transfer_checklist_-_MyGoogle.pdf	GOOG-ROWE-00037337 - GOOG-ROWE-00037339
Product_Manager_role_transfer_-_MyGoogle.pdf	GOOG-ROWE-00032485 - GOOG-ROWE-00032486
Product_Manager_role_transfer_-_MyGoogle_Help.pdf	GOOG-ROWE-00030065 - GOOG-ROWE-00030066
Project_transfer_-_MyGoogle.pdf	GOOG-ROWE-00032473 - GOOG-ROWE-00032474
Project_transfer_-_MyGoogle_Help.pdf	GOOG-ROWE-00034900 - GOOG-ROWE-00034901
Request_offer_review_and_approval_(transfers)_-_Staffing_Help.pdf	GOOG-ROWE-00026400 - GOOG-ROWE-00026401
Role_transfer_-_MyGoogle.pdf	GOOG-ROWE-00029927 - GOOG-ROWE-00029928
Role_transfer_-_MyGoogle_Help.pdf	GOOG-ROWE-00034766 - GOOG-ROWE-00034767
Split_hires_and_transfers_-_Staffing_Help.pdf	GOOG-ROWE-00026259 - GOOG-ROWE-00026260
Tax_assistance_and_transfer_-_MyGoogle.pdf	GOOG-ROWE-00032174 - GOOG-ROWE-00032175
Tech_role_transfer_-_MyGoogle.pdf	GOOG-ROWE-00034564 - GOOG-ROWE-00034572
Things_to_consider_before_you_transfer_-_MyGoogle.pdf	GOOG-ROWE-00032137 - GOOG-ROWE-00032138
Transfer_contacts_-_MyGoogle.pdf	GOOG-ROWE-00029685 - GOOG-ROWE-00029686
Transfer_eligibility_-_MyGoogle.pdf	GOOG-ROWE-00029707 - GOOG-ROWE-00029708
Transfer_eligibility_-_MyGoogle_Help.pdf	GOOG-ROWE-00032083 - GOOG-ROWE-00032084

Cara E. Greene, Esq.  
 April 16, 2020  
 Page 11

Transfer_implications_for_your_compensation_package_-_MyGoogle.pdf	GOOG-ROWE-00029682 - GOOG-ROWE-00029684
Transfer_implications_for_your_compensation_package_-_ _MyGoogle_Help.pdf	GOOG-ROWE-00029692 - GOOG-ROWE-00029694
Transfer_policies_-_Staffing_Help.pdf	GOOG-ROWE-00026157 - GOOG-ROWE-00026158
Transfer_role__project_or_location_-_MyGoogle.pdf	GOOG-ROWE-00034482 - GOOG-ROWE-00034483
Transfer_role__project_or_location_-_MyGoogle_Help.pdf	GOOG-ROWE-00036892 - GOOG-ROWE-00036893
Transfer_types_at_a_glance_-_MyGoogle.pdf	GOOG-ROWE-00034530 - GOOG-ROWE-00034531
Transfer_types_at_a_glance_-_MyGoogle_Help.pdf	GOOG-ROWE-00036888 - GOOG-ROWE-00036889
Transferring_at_Google__Whatâ€™s_New_-_MyGoogle.pdf	GOOG-ROWE-00029666 - GOOG-ROWE-00029667
Transferring_at_Google__Whatâ€™s_New_-_MyGoogle_Help.pdf	GOOG-ROWE-00036898 - GOOG-ROWE-00036899
Transferring_Bonus_Plans_-_MyGoogle.pdf	GOOG-ROWE-00032085 - GOOG-ROWE-00032086
Transferring_Bonus_Plans_-_MyGoogle_Help.pdf	GOOG-ROWE-00034532 - GOOG-ROWE-00034533
Transfers_-_Staffing_Help.pdf	GOOG-ROWE-00021910 - GOOG-ROWE-00021911
Understand_transfers_-_MyGoogle.pdf	GOOG-ROWE-00036828 - GOOG-ROWE-00036830
US_state-to-state_transfers__learn_about_your_equity___action_items_-_ _MyGoogle.pdf	GOOG-ROWE-00032027 - GOOG-ROWE-00032028
Vacation_and_transfer_-_MyGoogle.pdf	GOOG-ROWE-00036741 - GOOG-ROWE-00036742
Vacation_and_transfer_-_MyGoogle_Help.pdf	GOOG-ROWE-00034336 - GOOG-ROWE-00034337
Evaluate_an_internal_transfer_(Tech_only)_-_ _Hiring_@_Google_Help.pdf	GOOG-ROWE-00053220 - GOOG-ROWE-00053221
Tips_for_hiring_internal_transfers_-_Hiring_@_Google_Help.pdf	GOOG-ROWE-00052066 - GOOG-ROWE-00052067

**APPENDIX B**  
**Documents Designated Attorneys' Eyes Only**

<b>File Name</b>	<b>Bates Number</b>
Breslow_ - _2019_Total_Comp.pdf	GOOG-ROWE-00053772 - GOOG-ROWE-00053773
Breslow_ - _2020_Total_Comp.pdf	GOOG-ROWE-00053774 - GOOG-ROWE-00053775
Eryurek_ - _2018_Total_Comp.pdf	GOOG-ROWE-00053776 - GOOG-ROWE-00053777
Eryurek_ - _2019_Total_Comp.pdf	GOOG-ROWE-00053778 - GOOG-ROWE-00053779
Eryurek_ - _2020_Total_Comp.pdf	GOOG-ROWE-00053780 - GOOG-ROWE-00053781
Harteau_ - _2018_Total_Comp.pdf	GOOG-ROWE-00053782 - GOOG-ROWE-00053782
Harteau_ - _2019_Total_Comp.pdf	GOOG-ROWE-00053783 - GOOG-ROWE-00053784
Harteau_ - _2020_Total_Comp.pdf	GOOG-ROWE-00053785 - GOOG-ROWE-00053786
Wilson_ - _2018_Total_Comp.pdf	GOOG-ROWE-00053787 - GOOG-ROWE-00053787
Wilson_ - _2019_Total_Comp.pdf	GOOG-ROWE-00053788 - GOOG-ROWE-00053789
Wilson_ - _2020_Total_Comp.pdf	GOOG-ROWE-00053790 - GOOG-ROWE-00053791
Eryurek_ - _2017_Q1_Manager_Perf.pdf	GOOG-ROWE-00053889 - GOOG-ROWE-00053890
Eryurek_ - _2017_Q1_Self_Perf.pdf	GOOG-ROWE-00053833 - GOOG-ROWE-00053835
Eryurek_ - _2017_Q3_Manager_Perf.pdf	GOOG-ROWE-00053864 - GOOG-ROWE-00053868
Eryurek_ - _2017_Q3_Self_Perf.pdf	GOOG-ROWE-00053891 - GOOG-ROWE-00053894
Eryurek_ - _2018_Q1_Manager_Perf.pdf	GOOG-ROWE-00053852 - GOOG-ROWE-00053861
Eryurek_ - _2018_Q1_Self_Perf.pdf	GOOG-ROWE-00053901 - GOOG-ROWE-00053909
Eryurek_ - _2018_Q3_Manager_Perf.pdf	GOOG-ROWE-00053885 - GOOG-ROWE-00053888
Eryurek_ - _2018_Q3_Self_Perf.pdf	GOOG-ROWE-00053879 - GOOG-ROWE-00053881
Harteau_ - _2017_Q3_Manager_Perf.pdf	GOOG-ROWE-00053811 - GOOG-ROWE-00053811
Harteau_ - _2018_Q1_Manager_Perf.pdf	GOOG-ROWE-00053803 - GOOG-ROWE-00053810
Harteau_ - _2018_Q1_Self_Perf.pdf	GOOG-ROWE-00053812 - GOOG-ROWE-00053819
Harteau_ - _2018_Q3_Manager_Perf.pdf	GOOG-ROWE-00053798 - GOOG-ROWE-00053802
Harteau_ - _2018_Q3_Self_Perf.pdf	GOOG-ROWE-00053820 - GOOG-ROWE-00053824
Stuart_Breslow_ - _2019_Q1_Manager_Perf.pdf	GOOG-ROWE-00053826 - GOOG-ROWE-00053832
Stuart_Breslow_ - _2019_Q1_Self_Perf.pdf	GOOG-ROWE-00053841 - GOOG-ROWE-00053847
Stuart_Breslow_ - _2019_Q3_Manager_Perf.pdf	GOOG-ROWE-00053875 - GOOG-ROWE-00053878
Stuart_Breslow_ - _2019_Q3_Self_Perf.pdf	GOOG-ROWE-00053837 - GOOG-ROWE-00053840
Wilson_ - _2017_Q1_Manager_Perf.pdf	GOOG-ROWE-00053862 - GOOG-ROWE-00053862
Wilson_ - _2017_Q1_Self_Perf.pdf	GOOG-ROWE-00053863 - GOOG-ROWE-00053863
Wilson_ - _2017_Q3_Manager_Perf.pdf	GOOG-ROWE-00053848 - GOOG-ROWE-00053851
Wilson_ - _2017_Q3_Self_Perf.pdf	GOOG-ROWE-00053882 - GOOG-ROWE-00053884
Wilson_ - _2018_Q1_Manager_Perf.pdf	GOOG-ROWE-00053895 - GOOG-ROWE-00053900
Wilson_ - _2018_Q1_Self_Perf.pdf	GOOG-ROWE-00053869 - GOOG-ROWE-00053874
Wilson_ - _2018_Q3_Manager_Perf.pdf	GOOG-ROWE-00053825 - GOOG-ROWE-00053825
Wilson_ - _2018_Q3_Self_Perf.pdf	GOOG-ROWE-00053836 - GOOG-ROWE-00053836